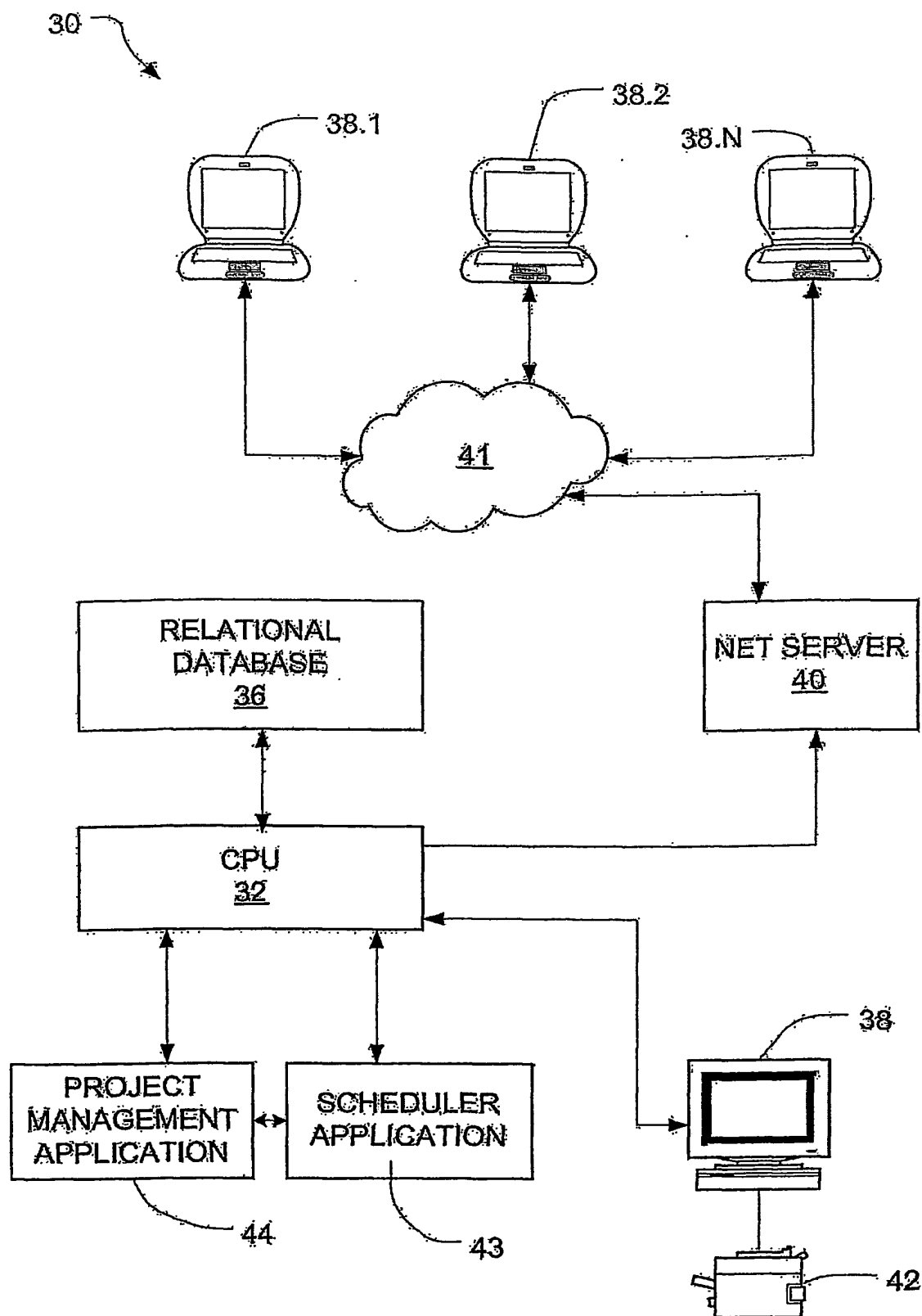


Figure 1

**Figure 2**

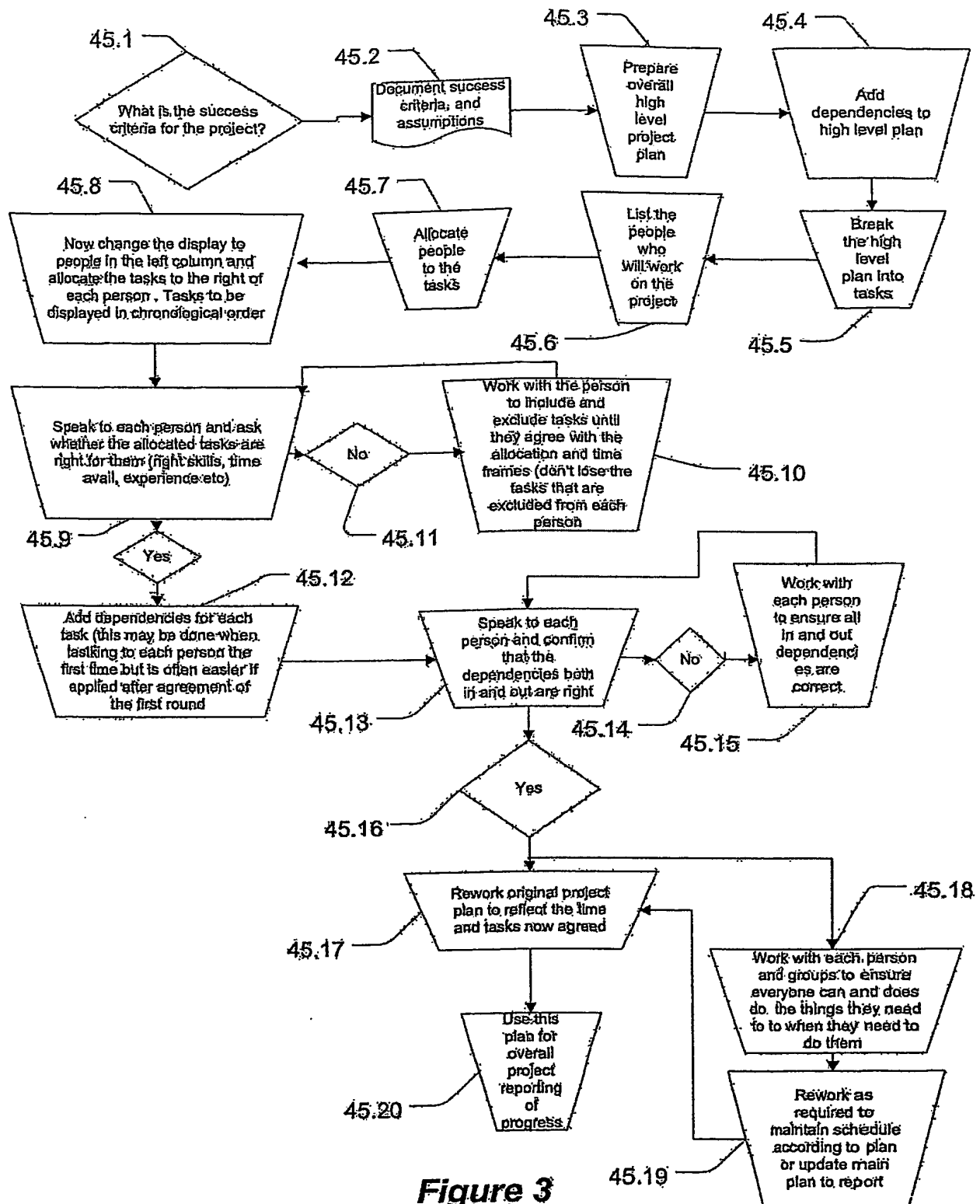
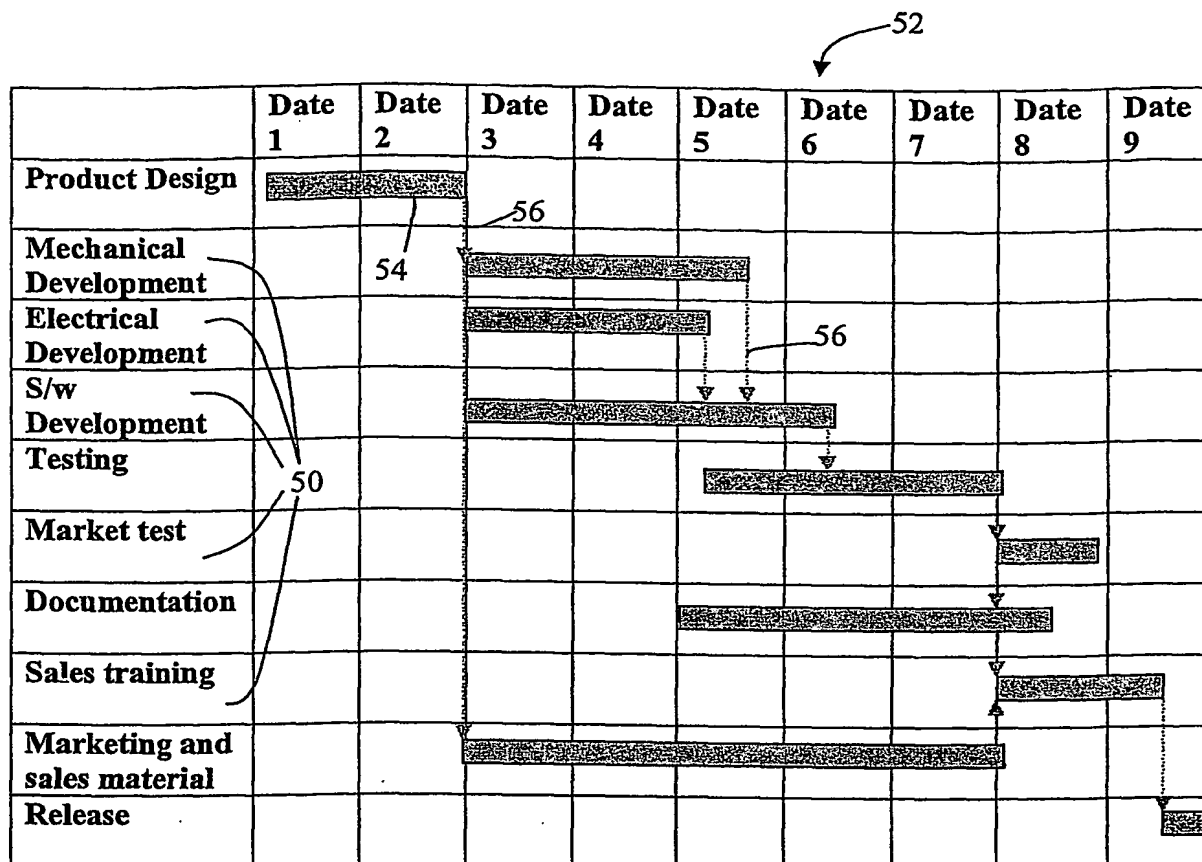


Figure 3

**Figure 3a**

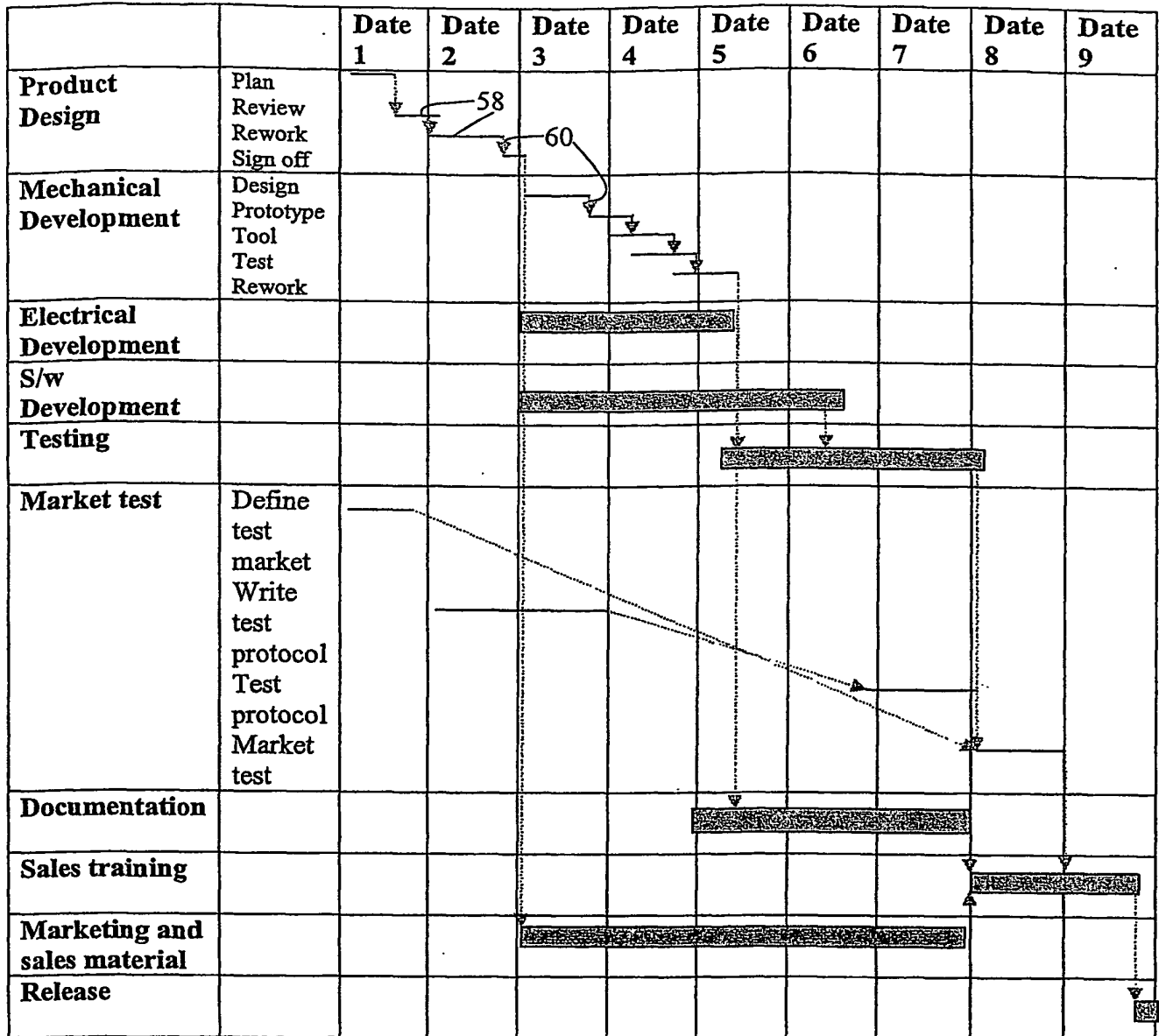


Figure 3b

	⁶² Date 1	Date 2	Date 3	Date 4	Date 5	⁶⁴ Date 6	Date 7	Date 8	Date 9
Rob		Product review	Sign off						
Linda		Product review Write market test protocol	Sign off Write market test protocol Marketing and sales material	Write market test protocol Marketing and sales material	Testing Marketing and sales material	Testing Marketing and sales material	Testing Marketing and sales material	Market Test	
Ed			Sign off						
Ian									
Alan	Product design	Product review	Design rework Sign off						
Ellen	Product design		Design rework Sign off		Testing	Testing	Testing Test market protocol		
Nick	Product design		Design rework Sign off Mech Design Elec design Board layout Prototype Test Rework Release	Elec design Board layout Prototype Test Rework Release	Elec design Board layout Prototype Test Rework Release				
Sukumar			S/w Design Dev Testing Release	S/w Design Dev Testing Release	S/w Design Dev Testing Release Testing	S/w Design Dev Testing Release Testing	Testing		
Susan	Product design		Design rework Sign off						
Gerard	Product design		Design rework Sign off		Testing				
John	Product design		Sign off S/w Design Dev Testing Release	S/w Design Dev Testing Release	S/w Design Dev Testing Release Testing	S/w Design Dev Testing Release Testing	Testing Test market protocol		
Alex			Mech Design						

Figure 3c

	Date 1	Date 2	Date 3	Date 4	Date 5	Date 6	Date 7	Date 8	Date 9
Rob		Product review	Sign off						
Linda		Product review Define test market Write market test protocol	Sign off Write market test protocol Marketing and sales material	Write market test protocol Marketing and sales material	Testing Marketing and sales material	Testing Marketing and sales material	Testing Marketing and sales material	Market Test	
Ed			Sign off						
Ian									
Alan	Product design	Product review	Design rework Sign off						
Ellen	Product design		Design rework Sign off		Testing	Testing	Testing Test market protocol		
Nick	Product design		Design rework Sign off Mech Design Elec design Board layout Prototype Test Rework Release	Elec design Board layout Prototype Test Rework Release	Elec design Board layout Prototype Test Rework Release				
Sukumar			S/w Design Dev Testing Release	S/w Design Dev Testing Release	S/w Design Dev Testing Release	S/w Design Dev Testing Release	Testing		
Susan	Product design		Design rework Sign off						
Gerard	Product design		Design rework Sign off		Testing				

Figure 3d

Date	Project plan task	Task
2	Review the product design	Review the product design
3	Sign off the product design	Sign off product design
2	Define the test market	get the marketing and field people together to jointly decide as it will need to fit into their schedule
2	Define the test market	Review the overall market release strategy
2	Define the test market	review the release plans
2	Define the test market	determine which is the best way to test the market
3	Market test protocol	determine the numbers required
2	Define the test market	write up the test market profile
3	Define the test market	get sign off from marketing and field people.
3	Market test protocol	Draft the market test protocol
3	Market test protocol	Review protocol with field staff
3	Market test protocol	Finalise market test protocol
4	Marketing and sales material	Hold brainstorming session re marketing and sales material – invite, field, sales, marketing staff and Ed.
4,5	Marketing and sales material	Get Pam to mock up some materials
5	Marketing and sales material	Hold review meeting
6	Marketing and sales material	Get Pam to contact suppliers for quotes and samples
6	Marketing and sales material	Get field and marketing and sales to estimate how many copies of each type of material they will require.
7	Marketing and sales material	Review samples
6	Marketing and sales material	Place quantities and locations in the distribution system
7	Marketing and sales material	Prepare budget for materials
7	Marketing and sales material	Get budget approval from Ed
7	Marketing and sales material	Place orders
9	Marketing and sales material	Check deliveries and authorize payments
9	Marketing and sales material	Place materials in store for distribution

Figure 3e

	Date 1	Date 2	Date 3	Date 4	Date 5	Date 6	Date 7	Date 8	Date 9	Date 10	Date 11
Linda		Product review Define test market	Sign off Write market test protocol	Marketing and sales material	Marketing and sales material	Marketing and sales material	Marketing and sales material	Market Test	Market Test	Market Test	

Figure 3f

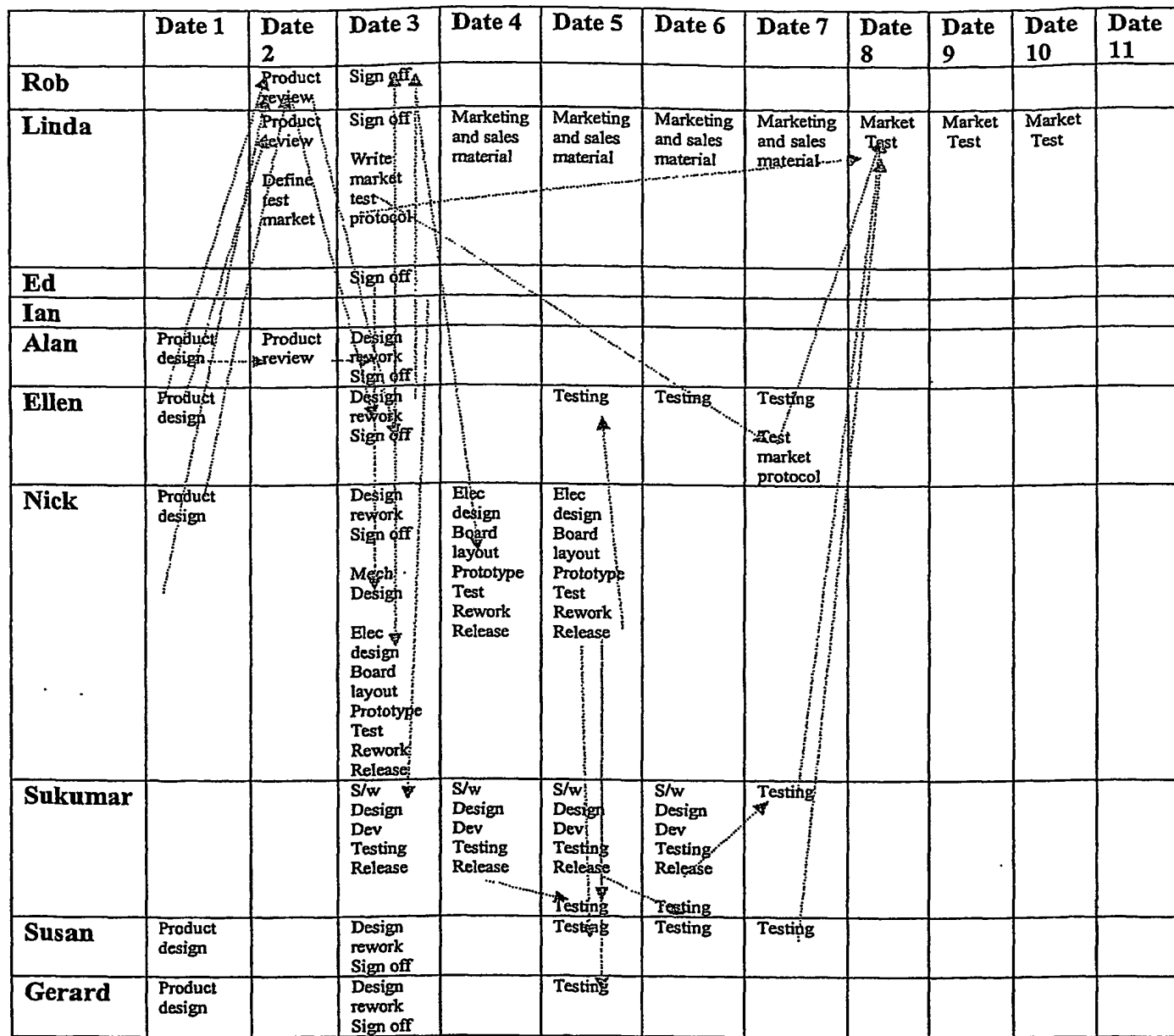
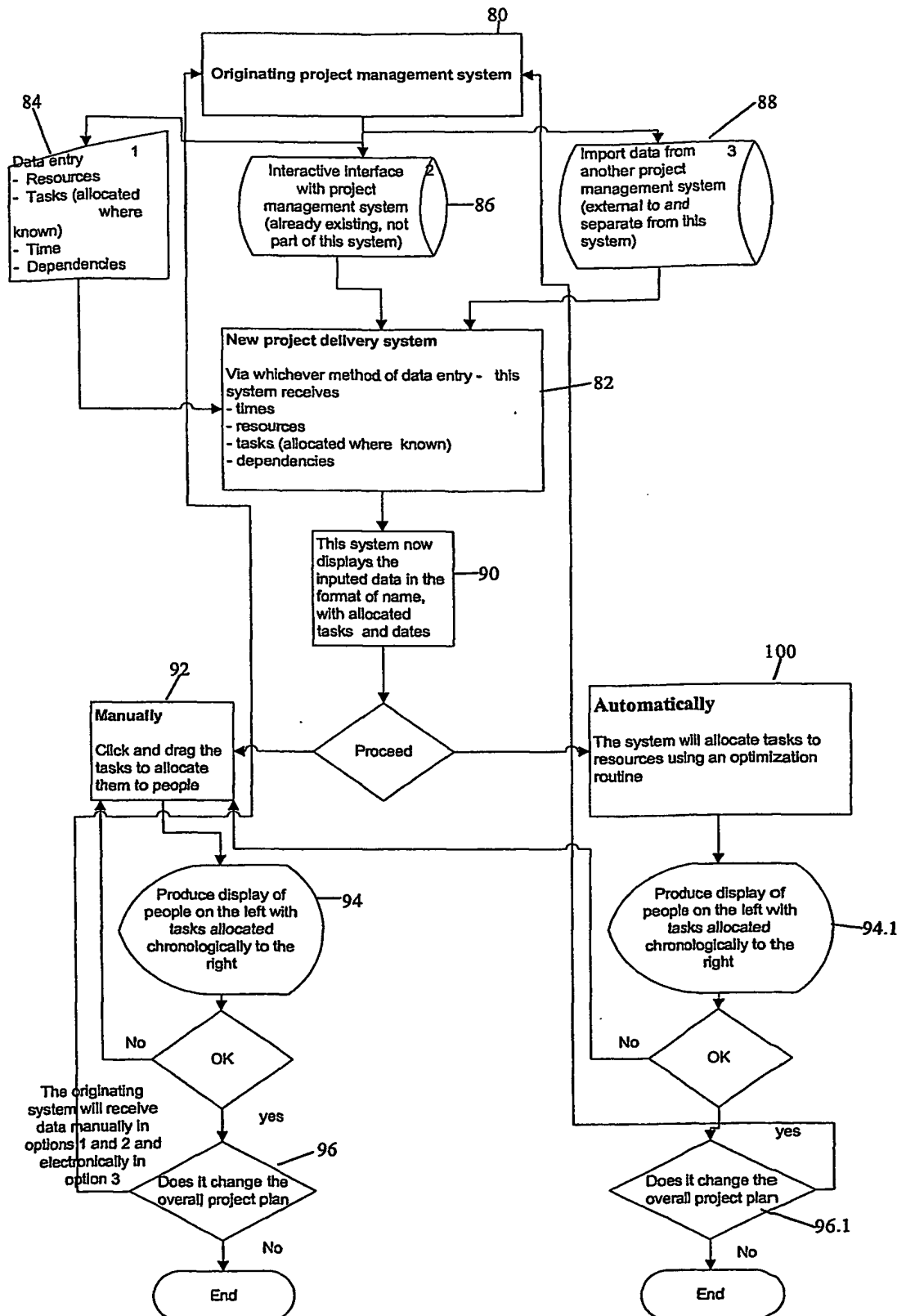
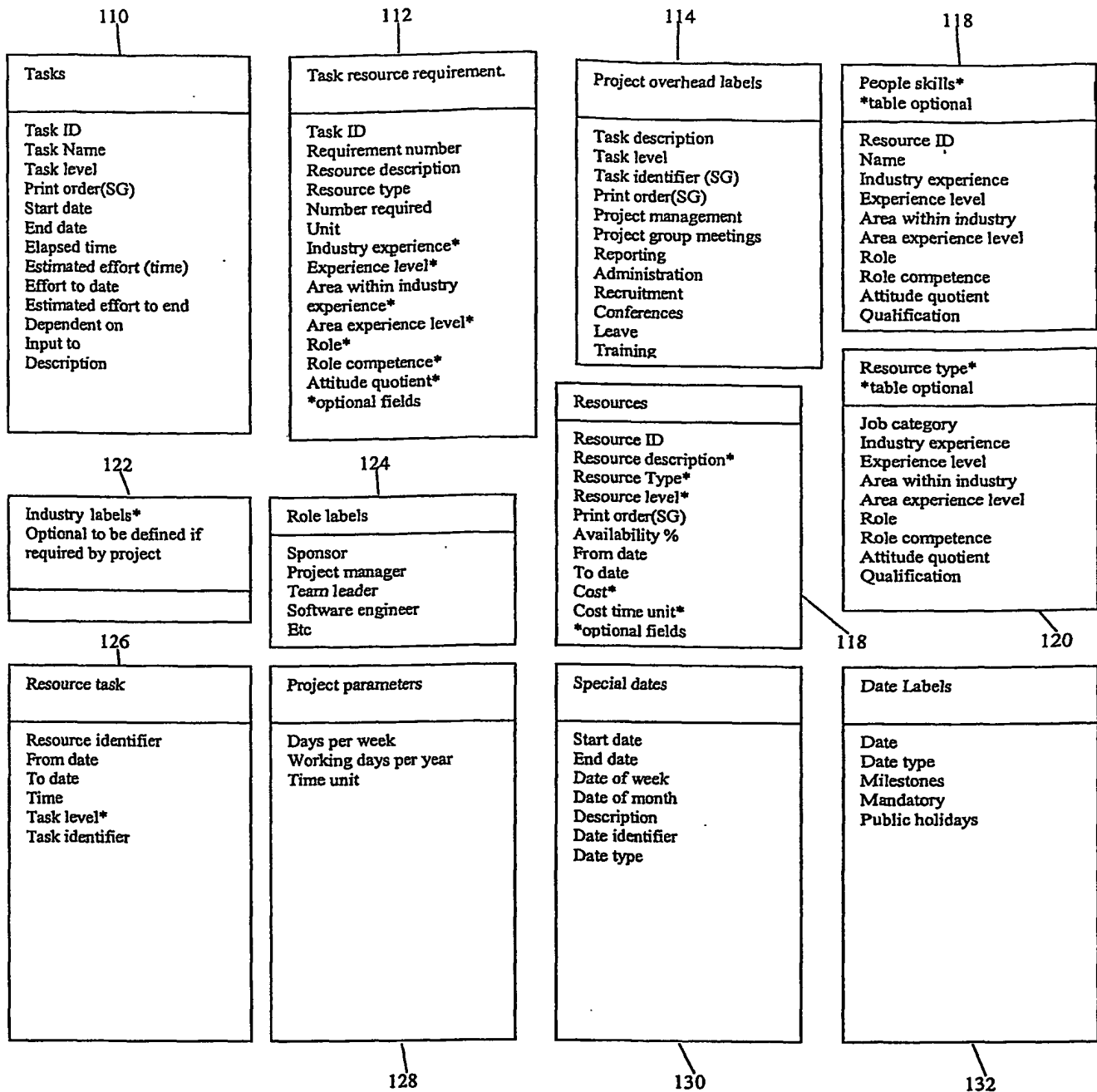


Figure 3g

**Figure 4**

**Figure 5**

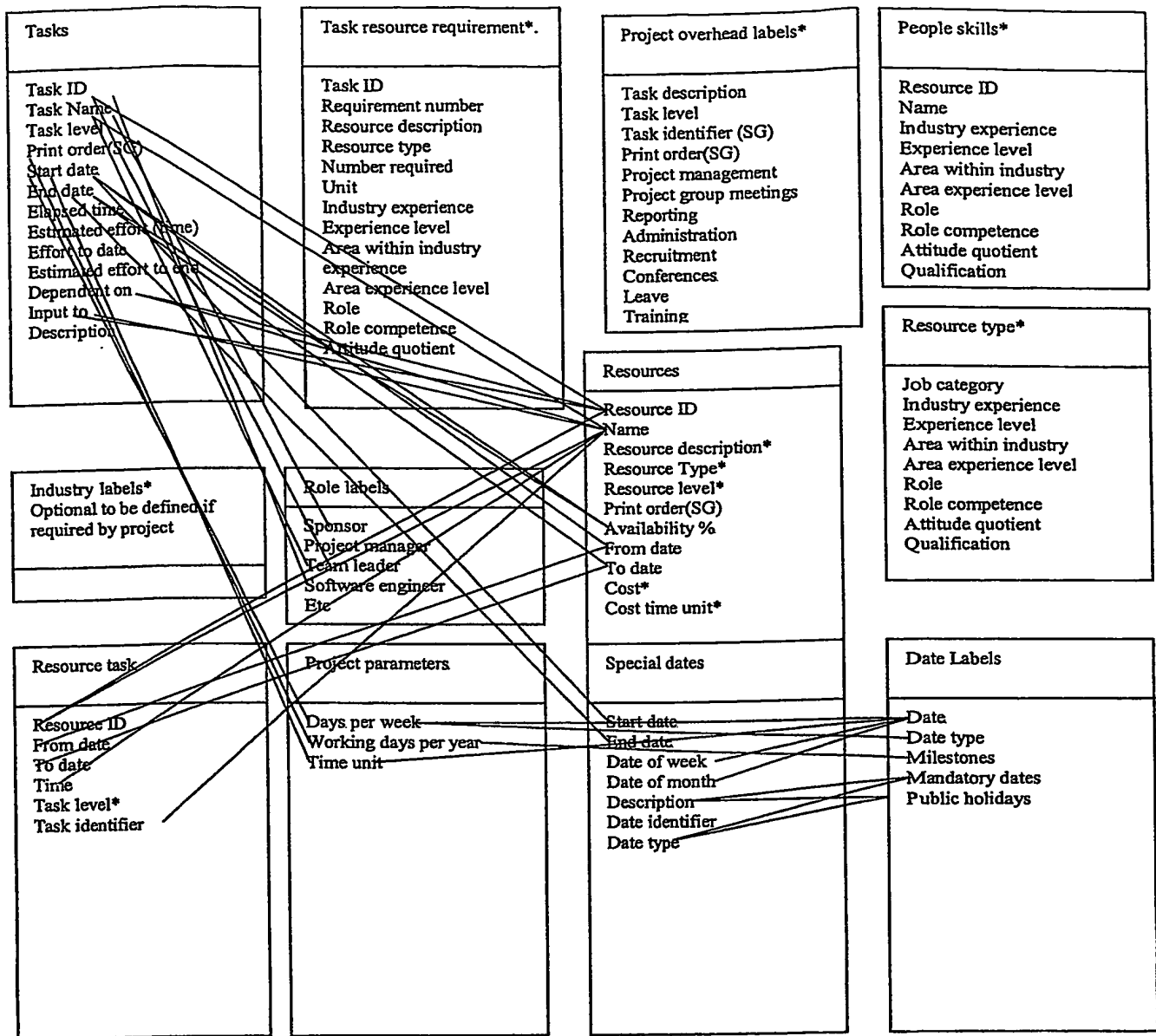


Figure 6

Person (resource)	Task	Outstanding (or complete)	Estimated Days (original)	Est. Elapsed Days (original)	Start Planned (Date)	Finish Planned (Date)	Effort (actual to date)	Forecast Est. (now to complete)	Forecast new date (to complete)	Variance
Linda	Product review	Complete	1	1	Date 2	Date 2	1			0
	Define the test market	Complete	3	5	Date 2	Date 2	2			-1
	Sign off	Complete	1	1	Date 3	Date 3	1			0
	Write market test protocol	Outstanding	10	20	Date 3	Date 3	2	8	Date 6	0
	Marketing and sales material	Outstanding	20	80	Date 4	Date 7	4	16	Date 7	0
	Market test	Outstanding	15	60	Date 8	Date 10	0	15	Date 10	0

Figure 7

Task Number	Task	Outstanding (or complete)	Estimated Days (original)	Est. Elapsed Days (original)	Start Planned (Date)	Finish Planned (Date)	Effort (actual to date)	Forecast Est. (now to complete)	Forecast new date (to complete)	Variance
1	Product review	Outstanding	60	140	Date 1	Date 7	33	27	Date 7	0
2	Write market test protocol	Outstanding	40	40	Date 2	Date 3	20	40	Date 4	+20
3	Product design	Complete	40	40	Date 1	Date 2	50			+10
4	Marketing and sales material	Outstanding	50	100	Date 3	Date 7	0	50	Date 7	0
5	Testing	Outstanding	60	60	Date 5	Date 8	10	50	Date 8	0
6	S/w development	Outstanding	70	70	Date 3	Date 6	40	50	Date 9	+20
7	Mechanical Development	Outstanding	50	50	Date 3	Date 5	40	40	Date 7	+30
8	Electrical Development	Outstanding	50	50	Date 3	Date 5	20	40	Date 8	+10
9	Electrical prototype	Outstanding	10	25	Date 4	Date 5	10	10	Date 7	+10

Figure 8

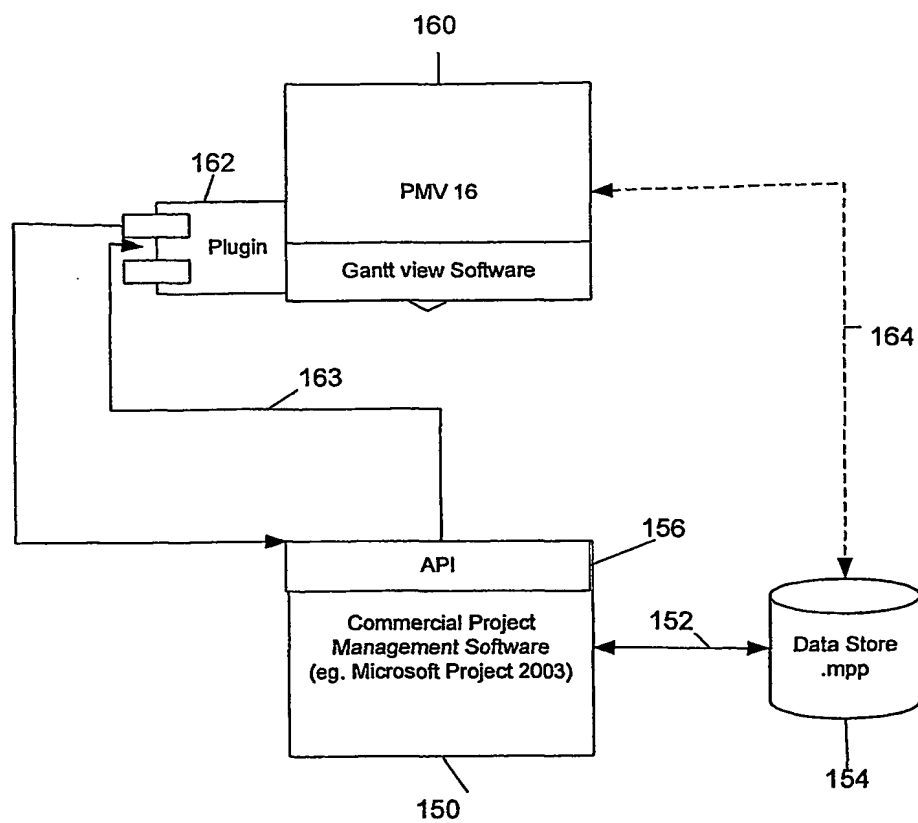


Figure 9

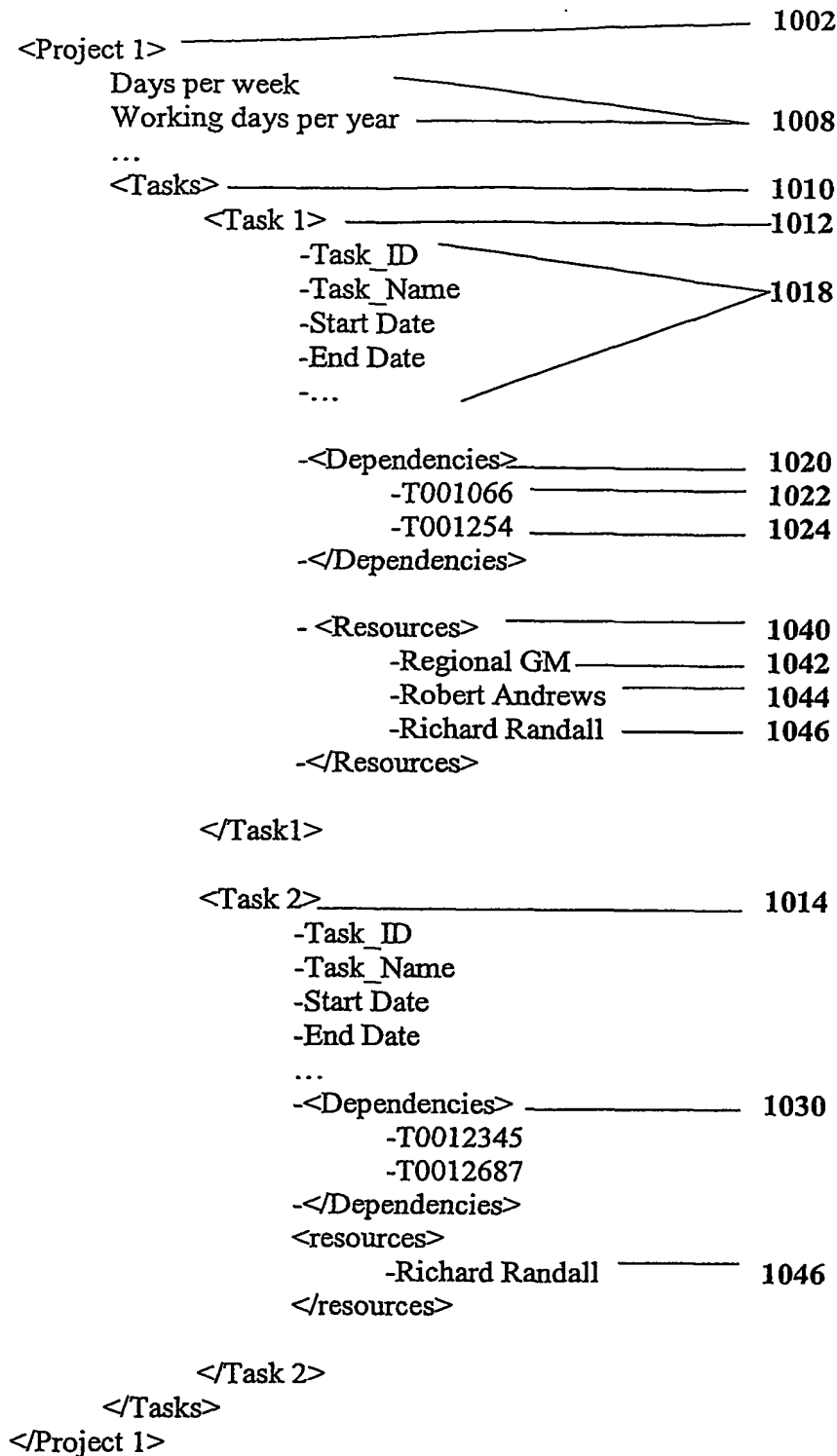


Fig 10

<Project 1>	1102
Days per week	
Working days per year	1108
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<Resources>	1110
...	
<Richard randall>	1112
...	
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<Task1>	1131
-Task_ID	
-Task_Name	
-Start Date	1138
-End Date	
<Dependencies>	1160
-T001066	1162
-T001254	1164
</Dependencies>	
</Task1>	
<task2>	1132
-Task_ID	
-Task_Name	
-Start Date	
-End Date	
...	
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-T0012345	1172
-T0012687	1174
</Dependencies>	
</task2>	
...	
</Tasks>	
</Richard Randall>	
<Regional GM>	1114
...	
</Regional GM>	
<Richard Alcock>	1116
...	
</Richard Alcock>	
...	
</Resources>	
</Project 1>	

Fig 11a

```

<Resources> _____ 1182
  <Richard Randall> _____ 1112
    <Project 1> _____ 1185
      ..
      <Tasks>
        <Task1> _____ 1131
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            </Dependencies>
          </Task1>
          <task2> _____ 1132
            ..
            <Dependencies>
              ...
              </Dependencies>
            </task2>
          ...
        </Tasks>
      </Project 1>
    <Project 2> _____ 1186
      ...
      <Tasks>
        <Task200> _____ 1187
          ...
          </Task200>
          <Dependencies>
            ...
            </Dependencies>
          </Tasks>
        </Project2>
      <Richard Randall>
        ...
    </Resources>

```

Fig 11b

SUBSTITUTE SHEET (RULE 26) RO/AU

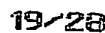


FIG. 12b

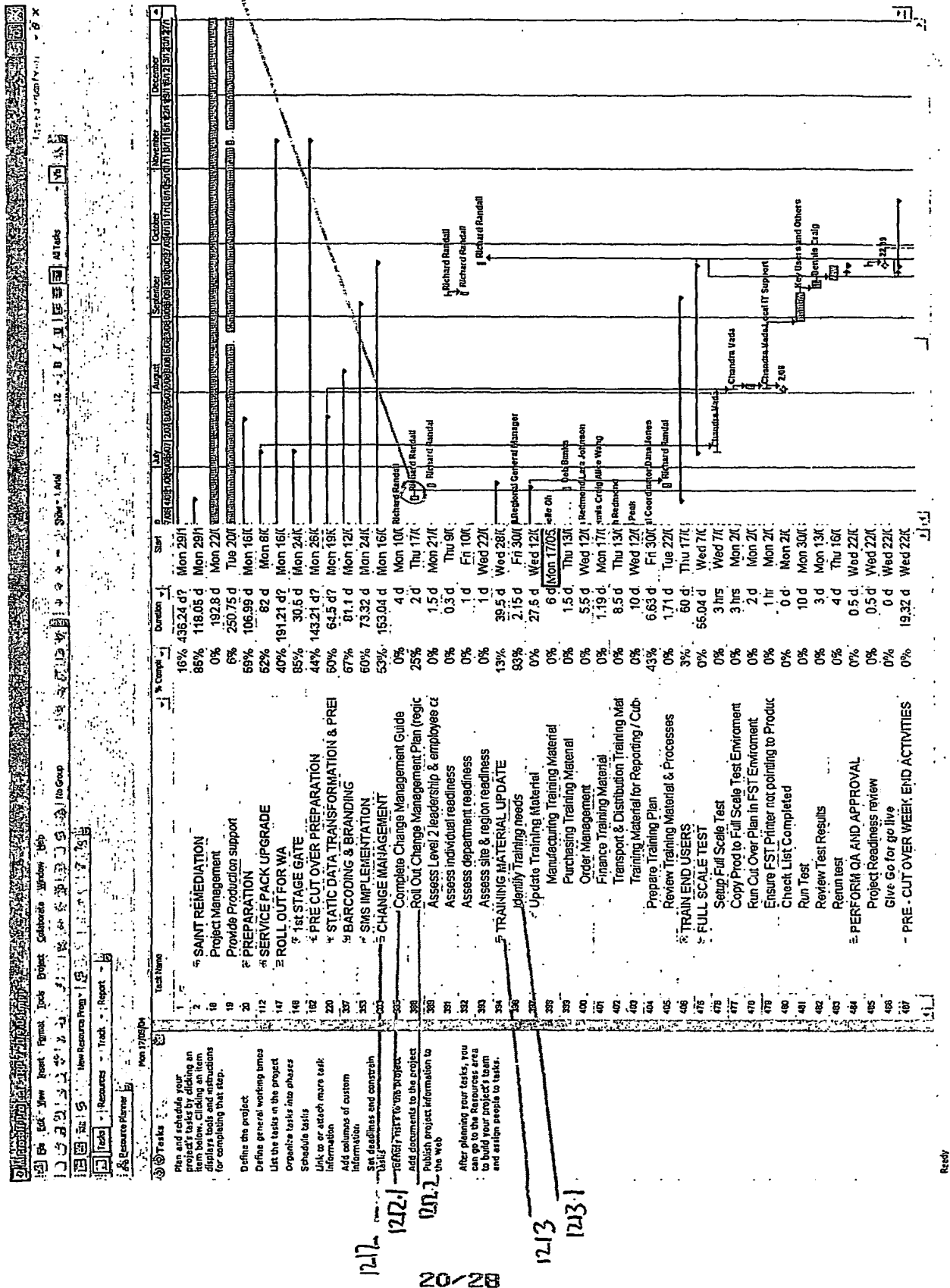


FIG. 13

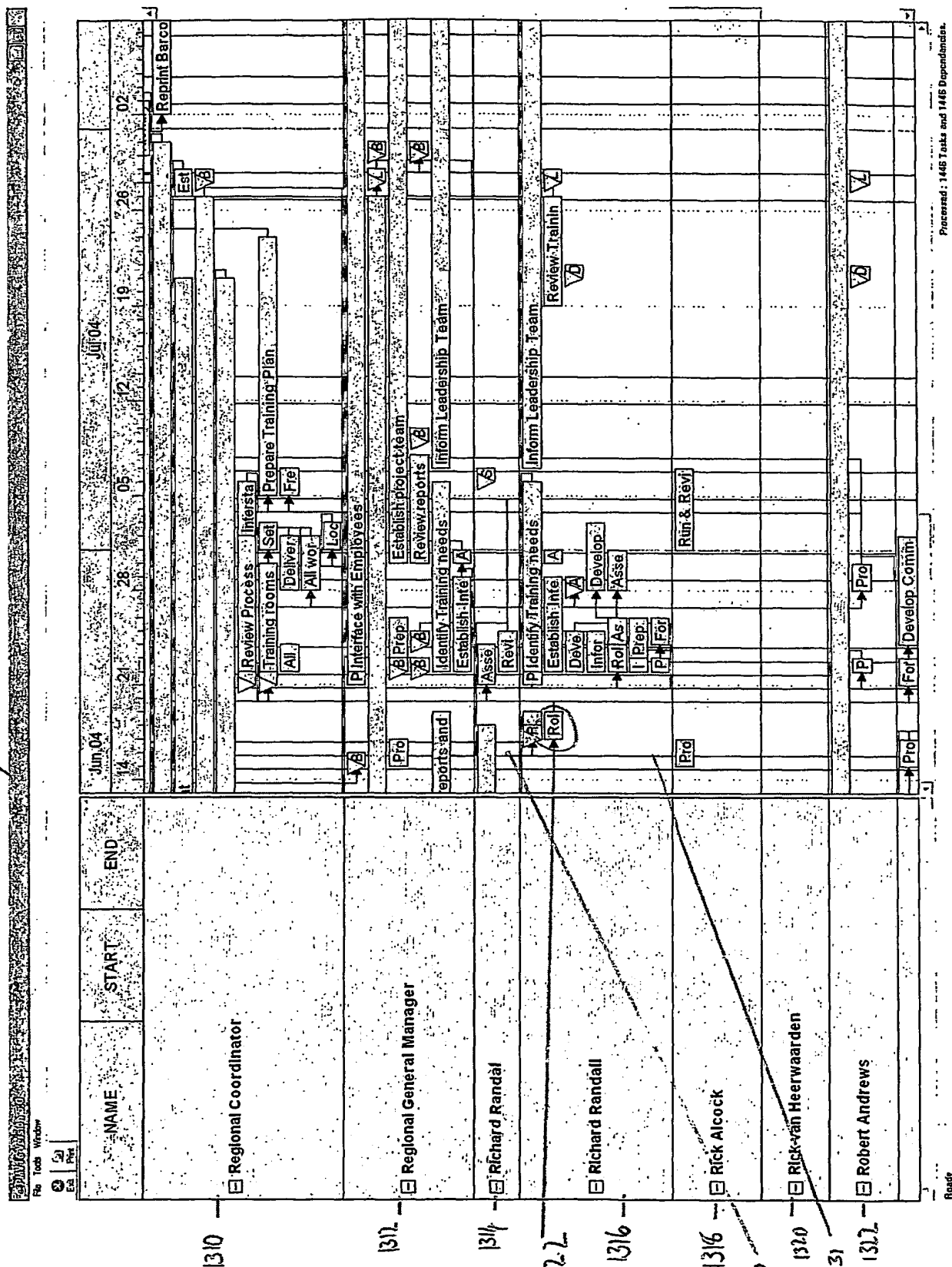


FIG. 14

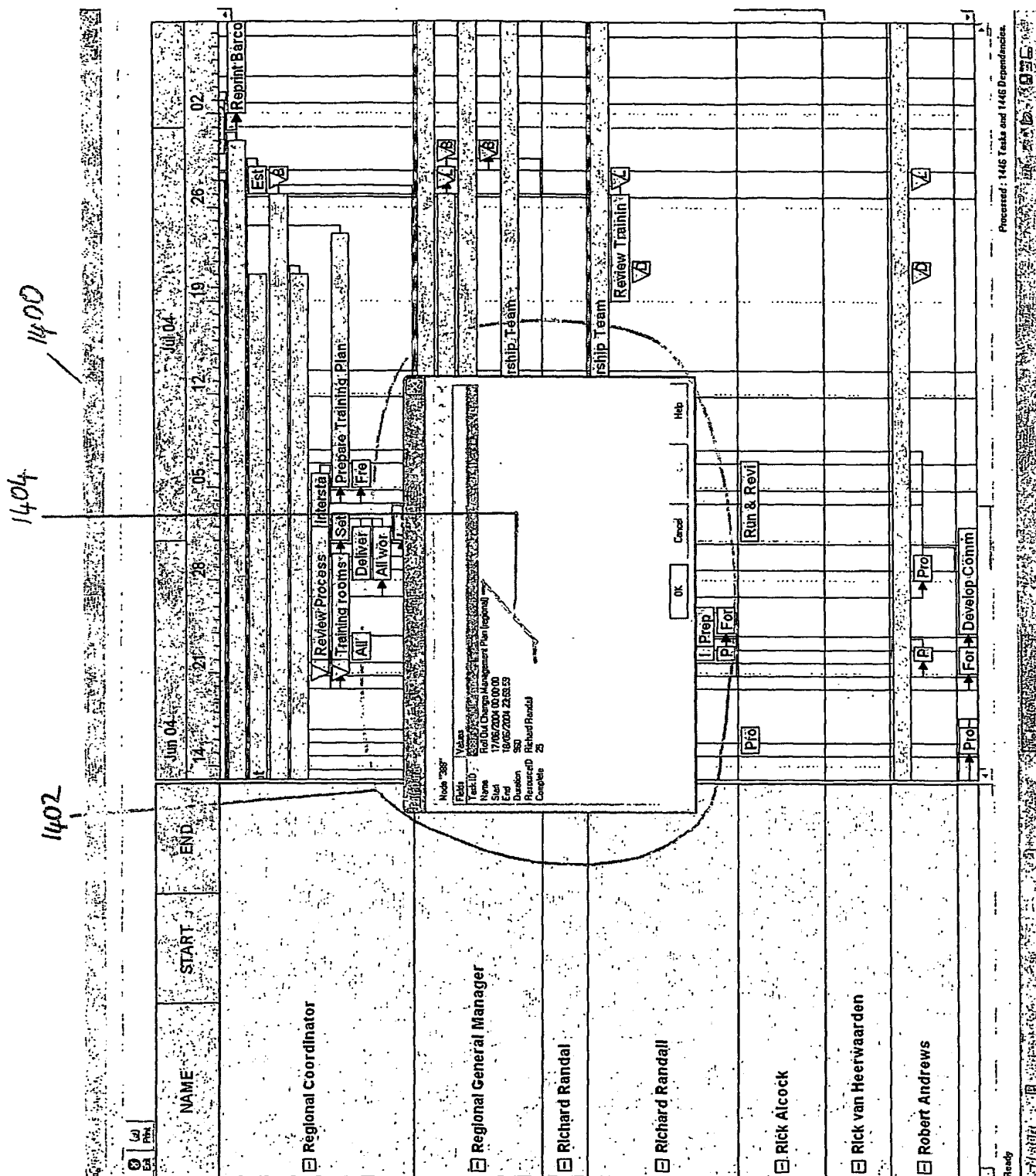
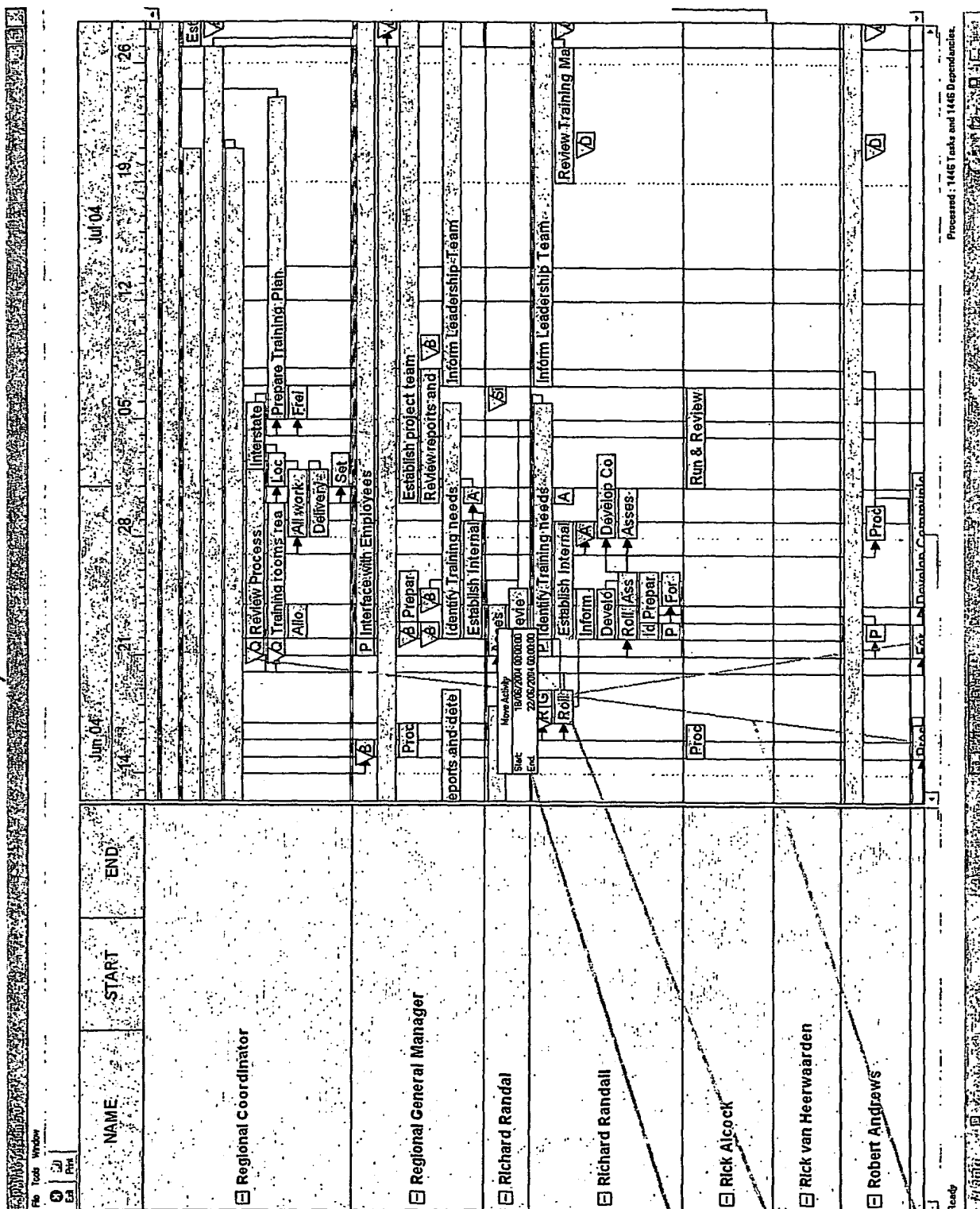


FIG. 15



23/28

1511

12122

1510

24/28



1318

1212.2

FIG. 17

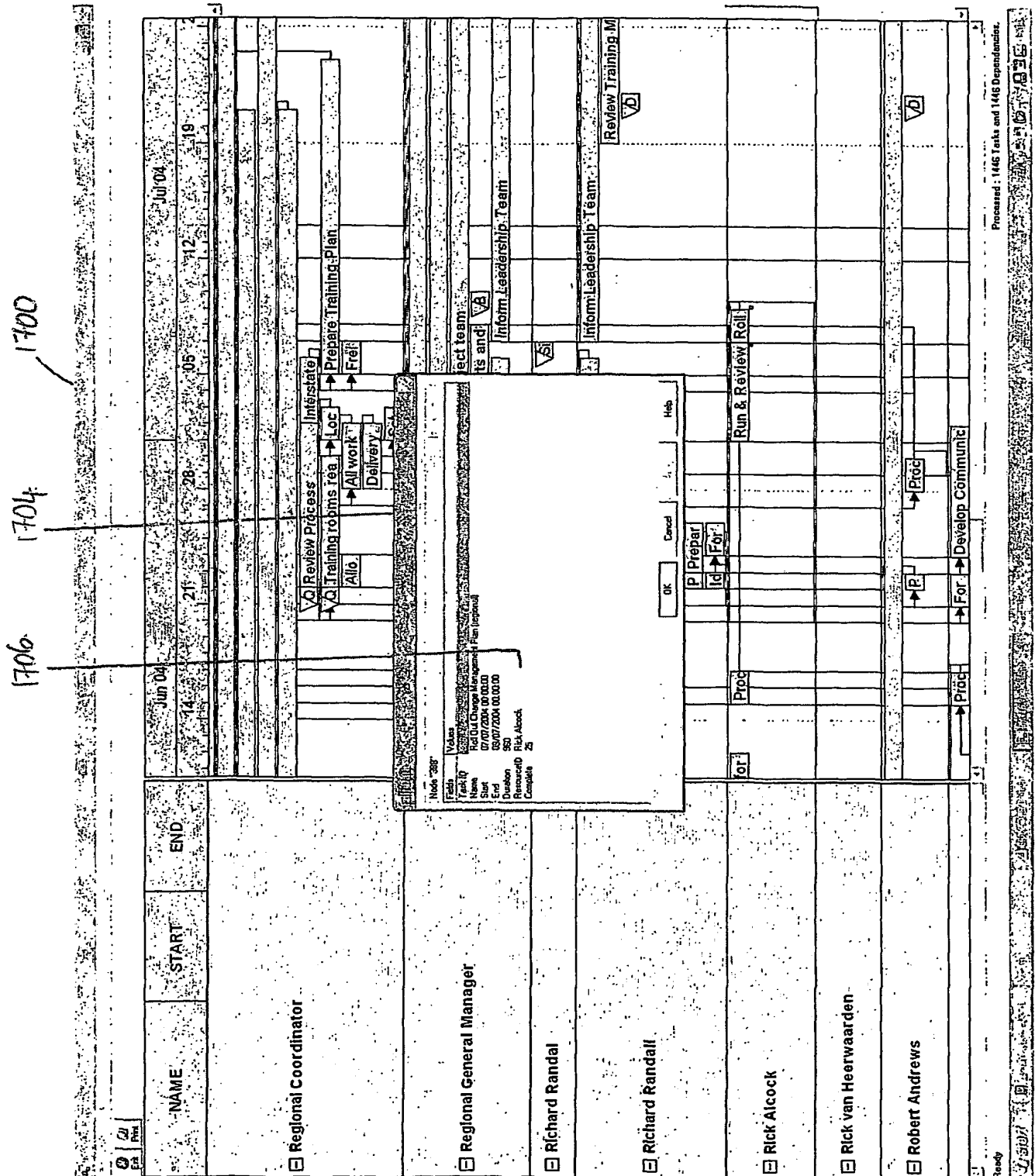


FIG. 18

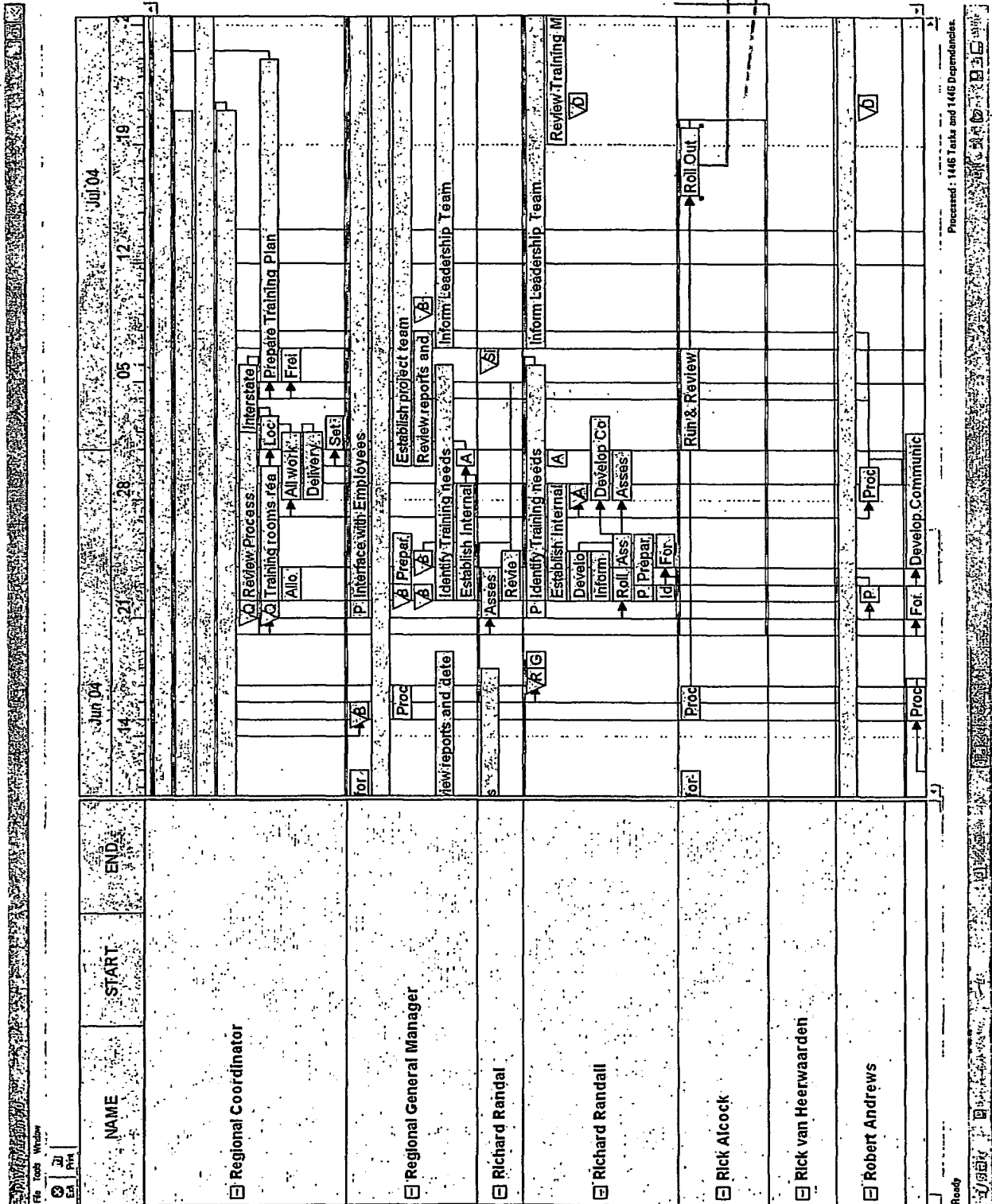


FIG. 19

1900									
Project: Collaborative Window - 1900									
Task Name									
Task ID	Task Name	Start	Finish	Duration	% Complete	Resources	Notes	Resource Name	Resource Email
1	SAINT REMEDIATION	Mon 29/12/03	Wed 14/09/04	16% 436.24 d	16%	1900			
2	Project Management	Mon 29/12/03	Thu 17/06/04	85% 118.05 d	85%	1900			
10	Provide Production support	Mon 22/03/04	Thu 10/03/05	0% 192.8 d	0%	1900			
11	PREPARATION	Tue 20/04/04	Tue 20/07/04	69% 106.99 d	69%	1900			
12	SERVICE PACK UPGRADE	Mon 16/02/04	Tue 20/07/04	52% 82 d	52%	1900			
13	ROLL OUT FOR W/A	Mon 18/03/04	Fri 12/11/04	40% 191.21 d	40%	1900			
14	1st STAGE GATE	Mon 16/02/04	Wed 7/07/04	35% 30.5 d	35%	1900			
15	PRE CUT OVER PREPARATION	Mon 24/05/04	Fri 12/11/04	44% 143.21 d	44%	1900			
16	STATIC DATA TRANSFORMATION & PREI	Mon 18/04/04	Wed 21/07/04	60% 64.5 d	60%	1900			
17	Customer Master	Mon 18/04/04	Thu 18/04/04	17% 37 d	17%	1900			
18	Supplier Files	Mon 21/05/04	Tue 18/05/04	51% 28.45 d	51%	1900			
19	Transport review	Mon 10/05/04	Thu 18/05/04	51% 5.15 d	51%	1900			
20	Delivery map reviewed	Mon 10/05/04	Thu 18/05/04	100% 2 d	100%	1900			
21	Local delivery schedules entered	Mon 10/05/04	Thu 18/05/04	0% 1 d	0%	1900			
22	Interstate delivery schedules updated	Mon 10/05/04	Thu 18/05/04	0% 1 d	0%	1900			
23	Freight charges entered cost & internal	Mon 10/05/04	Thu 18/05/04	0% 1 d	0%	1900			
24	Pricing	Wed 03/06/04	Wed 03/06/04	16% 23.1 d	16%	1900			
25	Regional pricing files	Wed 03/06/04	Wed 03/06/04	23% 8.5 d	23%	1900			
26	Business Review & Approval Regional PC	Wed 03/06/04	Wed 03/06/04	19% 9 d	19%	1900			
27	Load Percentages and create regional files	Wed 03/06/04	Wed 03/06/04	0% 2 d	0%	1900			
28	Roll out data from Layer for Regional Queue	Wed 03/06/04	Wed 03/06/04	100% 2 d	100%	1900			
29	Review reports and determine pricing groups	Wed 03/06/04	Wed 03/06/04	10% 5 d	10%	1900			
30	Enter Pricing Groups	Wed 03/06/04	Wed 03/06/04	0% 2 d	0%	1900			
31	Diffusion Sign Off of Regional Pricing	Wed 03/06/04	Wed 03/06/04	4% 9 d	4%	1900			
32	Customer Sales Price	Mon 21/06/04	Mon 21/06/04	14% 13.3 d	14%	1900			
33	GL Budgets	Mon 21/06/04	Mon 21/06/04	37% 2.25 d	37%	1900			
34	Review GL Budgets	Mon 21/06/04	Mon 21/06/04	35% 2 d	35%	1900			
35	Enter GL Budgets	Mon 21/06/04	Mon 21/06/04	0% 1 d	0%	1900			
36	GL Budgets Verification	Mon 21/06/04	Mon 21/06/04	0% 3 d	0%	1900			
37	Diffusion Sign off	Mon 21/06/04	Mon 21/06/04	6% 6 d	6%	1900			
38	Diffusion Sign off	Mon 21/06/04	Mon 21/06/04	0% 9 d	0%	1900			
39	Diffusion Sign off	Mon 21/06/04	Mon 21/06/04	67% 81.1 d	67%	1900			
40	Diffusion Sign off	Mon 21/06/04	Mon 21/06/04	60% 73.32 d	60%	1900			
41	Diffusion Sign off	Mon 21/06/04	Mon 21/06/04	49% 163.04 d	49%	1900			
42	Diffusion Sign off	Mon 21/06/04	Mon 21/06/04	100% 1 d	100%	1900			
43	Diffusion Sign off	Mon 21/06/04	Mon 21/06/04	0% 4 d	0%	1900			
44	Diffusion Sign off	Mon 21/06/04	Mon 21/06/04	100% 2 d	100%	1900			
45	Diffusion Sign off	Mon 21/06/04	Mon 21/06/04	100% 5 d	100%	1900			
46	Diffusion Sign off	Mon 21/06/04	Mon 21/06/04	0% 2.5 d	0%	1900			
47	Diffusion Sign off	Mon 21/06/04	Mon 21/06/04	0% 1.5 d	0%	1900			
48	Diffusion Sign off	Mon 21/06/04	Mon 21/06/04	100% 2 d	100%	1900			
49	Diffusion Sign off	Mon 21/06/04	Mon 21/06/04	0% 0.3 d	0%	1900			
50	Diffusion Sign off	Mon 21/06/04	Mon 21/06/04	0% 1 d	0%	1900			
51	Diffusion Sign off	Mon 21/06/04	Mon 21/06/04	0% 1 d	0%	1900			
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53	Diffusion Sign off	Mon 21/06/04	Mon 21/06/04	0% 1 d	0%	1900			
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55	Diffusion Sign off	Mon 21/06/04	Mon 21/06/04	0% 1 d	0%	1900			
56	Diffusion Sign off	Mon 21/06/04	Mon 21/06/04	0% 1 d	0%	1900			
57	Diffusion Sign off	Mon 21/06/04	Mon 21/06/04	0% 1 d	0%	1900			
58	Diffusion Sign off	Mon 21/06/04	Mon 21/06/04	0% 1 d	0%	1900			
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78	Diffusion Sign off	Mon 21/06/04	Mon 21/06/04	0% 1 d	0%	1900			
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80	Diffusion Sign off	Mon 21/06/04	Mon 21/06/04	0% 1 d	0%	1900			
81	Diffusion Sign off	Mon 21/06/04	Mon 21/06/04	0% 1 d	0%	1900			
82	Diffusion Sign off	Mon 21/06/04	Mon 21/06/04	0% 1 d	0%	1900			
83	Diffusion Sign off	Mon 21/06/04	Mon 21/06/04	0% 1 d	0%	1900			
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85	Diffusion Sign off	Mon 21/06/04	Mon 21/06/04	0% 1 d	0%	1900			
86	Diffusion Sign off	Mon 21/06/04	Mon 21/06/04	0% 1 d	0%	1900			
87	Diffusion Sign off	Mon 21/06/04	Mon 21/06/04	0% 1 d	0%	1900			
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90	Diffusion Sign off	Mon 21/06/04	Mon 21/06/04	0% 1 d	0%	1900			
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93	Diffusion Sign off	Mon 21/06/04	Mon 21/06/04	0% 1 d	0%	1900			
94	Diffusion Sign off	Mon 21/06/04	Mon 21/06/04	0% 1 d	0%	1900			
95	Diffusion Sign off	Mon 21/06/04	Mon 21/06/04	0% 1 d	0%	1900			
96	Diffusion Sign off	Mon 21/06/04	Mon 21/06/04	0% 1 d	0%	1900			
97	Diffusion Sign off	Mon 21/06/04	Mon 21/06/04	0% 1 d	0%	1900			
98	Diffusion Sign off	Mon 21/06/04	Mon 21/06/04	0% 1 d	0%	1900			
99	Diffusion Sign off	Mon 21/06/04	Mon 21/06/04	0% 1 d	0%	1900			
100	Diffusion Sign off	Mon 21/06/04	Mon 21/06/04	0% 1 d	0%	1900			

FIG. 20

